### KEYS TO SUCCESS WITH BCM



### SCHEDULING YOUR ANIMALS

You have 4 options for beef...

### **BCM Butcher Truck (bison also!)** Fillmore Beef Pease Packing Co West Michigan Beef (bison also!)

### SCHEDULING YOUR ANIMALS

You have 3 options for pork...

### **BCM Butcher Truck DeVries Meats** Pease Packing Co

### SCHEDULING YOUR ANIMALS

You have 2 options for lamb/goat...

### **BCM Butcher Truck** Pease Packing Co

### HEY MOO.

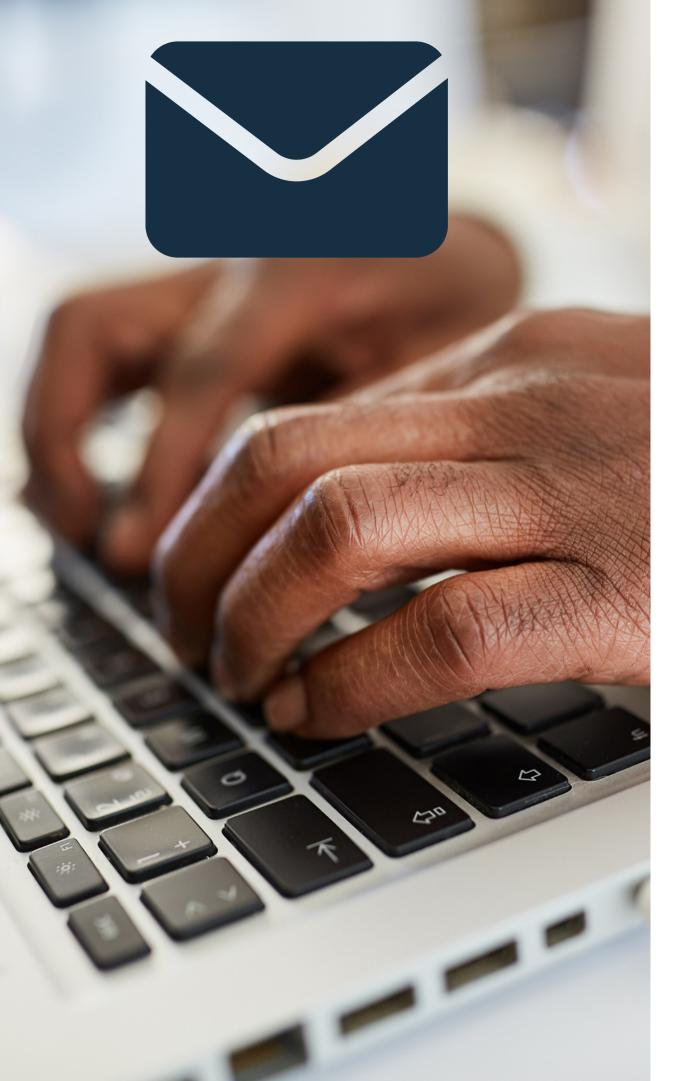
### REMEMBER TO SCHEDULE EARLY!



If you know that your animals are not ready or you cannot make your appointment, contact the kill floor/butcher truck immediately.

This will allow other farmers to have a chance to get animals in who may be on a wait list!

### Once you are on the kill floor's schedule, you are automatically on Byron Center Meats' schedule. Now what??









# **Customer's First & Last**



### **Special Labels?**



Who is paying for the order?

### Boxed or in trays?



Tell us your **price per pound** (hanging weight) and we will invoice your customers



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Producer's must tell us the amount to be collected before the animal is processed



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- Customers will then need to bring a check or money order written out to their farmer for the amount due



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Producer's must tell us the amount to be collected before the animal is processed

take their meat home from BCM

- Customers will then need to bring a check or money order written out to their farmer for the amount due
- Customers **MUST pay the amount due in order to**

"TIME TO PLACE YOUR CUTTING INSTRUCTIONS!"

9:34 9:38 PM Send YU Ε Т R O P W Q K L F G H J S B N M X C V return space

4.21 PM

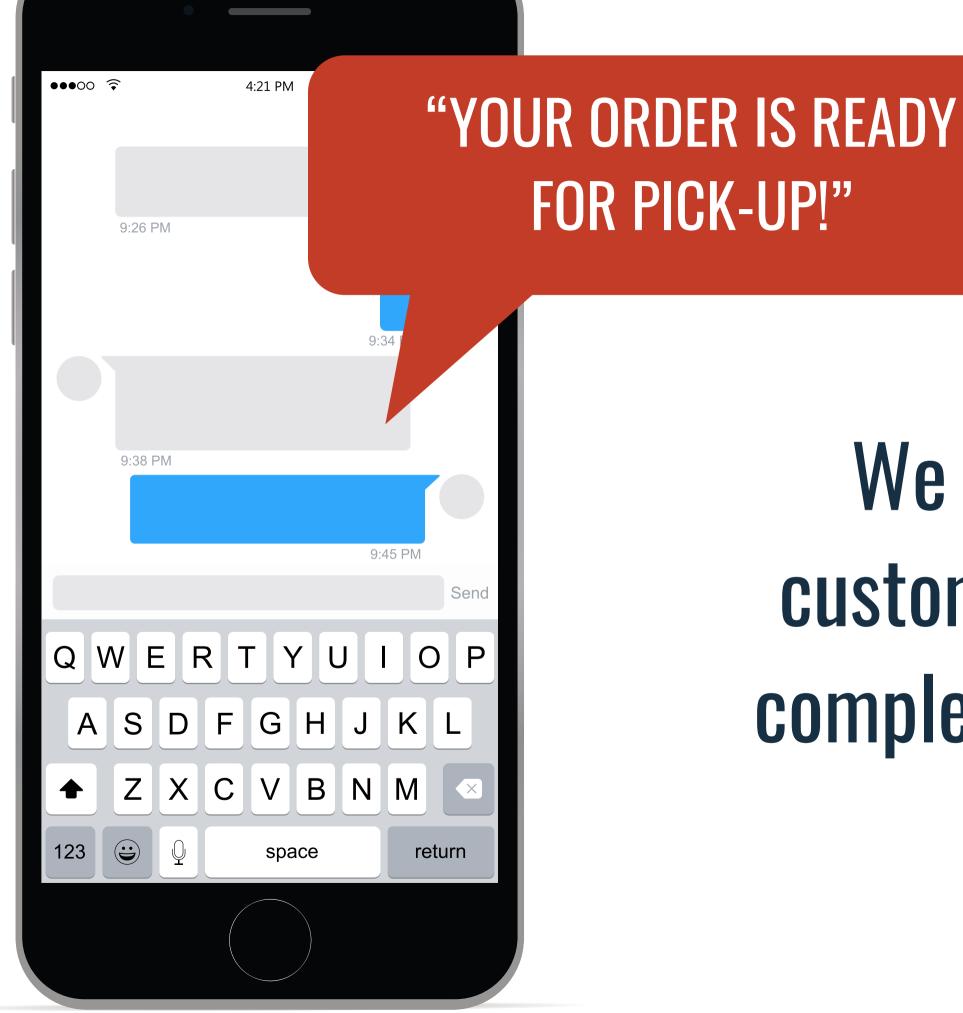
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Please let your customers know— they can call or do instructions online any time!

Now is a great time to educate your customers on what they are getting and how to do it!

We will contact your customers via text or phone call.



FOR PICK-UP!"

We will also contact your customers when their order is complete and ready for pick up.

### VISIT OUR WEBSITE, CLICK ON "INFO FOR PRODUCERS" TAB.

### STAY HERE FOR PROCESSING QUESTIONS Q&A





## Scan to join!











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### Thank you to our vendors!







### Kent Butchers' Supply Co.

MICHIGAN STATE UNIVERSITY

MSU Extension Product Center